

**From:** [Kristen Thomson](#)  
**To:** [Michelle Sebestyen](#)  
**Cc:** [Tim Hole](#)  
**Subject:** [External] comments on marijuana delivery  
**Date:** Tuesday, July 28, 2020 12:27:24 PM  
**Attachments:** [image001.png](#)

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Michelle Sebestyen  
Licensing Coordinator  
City Clerk's Office, City of Longmont

To: Ms. Sebestyen , Mayor Bagley, and Members of the City Council;  
Thank you for your seeking our input on the draft ordinance for marijuana delivery in the City of Longmont. As a current licensee in the City we are pleased to offer our position on delivery and the options that the Mayor City Council should consider as part of their decision.

The Green Solution is opposed to allowing the delivery of recreational marijuana. We understand the desire to provide the commercial delivery of medical marijuana but do feel the current method of medical delivery using transporting caregivers provides the access patients need in a city the size of Longmont. Our greatest concern in rolling out delivery in Longmont is that it does not erode the store-front model. The following comments are made to prevent a transition that will allow delivery from warehouses based on online sales.

We also want to acknowledge that several major changes to the operation of marijuana businesses have been made by the legislature in the past two years, some welcome, and some with trepidation, including delivery. Further, last month the legislature finally took the initial steps toward addressing the inequity in the marijuana industry caused by the drug war. Social equity in the marijuana industry requires a robust conversation and we believe delivery is part of that conversation. Should the Council decide to move forward without this conversation, here are our positions on some of the decision points raised by option to offer delivery.

- **Centralized Distribution Permits:** We ask that you eliminate the use of centralized distribution permits for Longmont retail marijuana businesses, including transporters contracted to do deliveries to consumers. This is the best manner prevent “Amazon-style” marijuana delivery. The Longmont marijuana code should make it clear that transporters may not deliver product to consumers from their storage facilities. Without knowing if any of these permits currently exist, we would ask that no more be granted and that those that exist be limited to only a 50% product transfer per day allotted to delivery. This is the requirement in liquor delivery.
- **Security of Transaction:** Security requirements have been foundational to marijuana sales, regardless of the expense. Aligning security requirements was a decision was left to local governments considering delivery, and we suggest that Longmont align the security requirements for delivery to the requirements for in-store purchases. This would include the use of body cameras to record the transaction with the customer and equal storage requirements for footage.
- **Delivery of Retail Marijuana Retail Marijuana Products into or out of Longmont:** Again, we prefer that the city not allow for the delivery of retail marijuana and retail marijuana products. The City of Longmont determined from the outset to limit the number of licensed store fronts, and thus we believe that should delivery be allowed, it is allowed only for businesses in the City. Our business invested hundreds of thousands of dollars to be granted the privilege of serving the residents of Longmont in a sustainable way. We believe that businesses who have not made the same investment in Longmont should not be allowed to take advantage of the

consumer base each of our businesses have worked hard to cultivate. This commitment has taken time, money, and sweat equity in the community to uphold.

- We are neutral on the delivery out of Longmont at this point. If it makes sense for our businesses to deliver into a community that does not allow stores but decides delivered product is necessary for their tax base, we would like that opportunity to serve those consumers. However, the likelihood is that those consumers are already shopping in Longmont stores and thus the City would lose that tax revenue. Our commitment to Longmont we are not interested in eroding a necessary source of tax revenue.
- **Hours of Operation:** State law requires that deliveries must go through the store for the packaging and sale of the product. Delivery hours should match the store hours in Longmont.

Again, thank you for consideration of our comments and requests. Our greatest concern in rolling out delivery in the City of Longmont is that it does not erode the store-front model. We hope you will take every measure to prevent a transition that will allow delivery from warehouses based on online sales. We are proud to provide cannabis product education, store integration in the community, and public safety in each of our retail stores. We will continue operate at the highest standards in service to our customers in Longmont and look forward to working with you on these and future ordinance changes.

Sincerely,  
Kristen Thomson



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